

**Paying for Colorectal Cancer Screening Patient Navigation Toolkit: Strategies for Payment and Sustainability:  
Maryland Patient Navigation Conference June 13, 2017**

Please review each of the concepts presented and think about how they relate to your work and how the Toolkit can be a resource to enhance navigation sustainability in your setting.

**Overall Tool and Concept:**

Based on where you are in your efforts of sustaining patient navigation, which of the areas of sustainability do you think could help your work?

- |   |  |
|---|--|
| <input type="checkbox"/> Chapter 1: Sustainability Framework                                | <input type="checkbox"/> Chapter 5: Quality and Accreditation Standards            |
| <input type="checkbox"/> Chapter 2: Evidence Base for Patient Navigation as an Intervention | <input type="checkbox"/> Chapter 6: Economic Analysis and Making the Business Case |
| <input type="checkbox"/> Chapter 3: The Experience of Local, State and Regional Programs    | <input type="checkbox"/> Chapter 7: Policy Standards                               |
| <input type="checkbox"/> Chapter 4: Payment Approaches for Patient Navigation               | <input type="checkbox"/> Chapter 8: Evaluation                                     |
|   | <input type="checkbox"/> Chapter 9: Additional Resources                           |

---

**Navigation Example: The Colorado Experience:**

What are the specific examples or themes that your organization could explore?

Your Thoughts Here!

Find It in the Toolkit!

**Evidence to Get Started**

*Chapter 2: Priority Populations Where PN works*

**Policy Approach...Big P**

*Chapter 9: Recommendations for States and Tribes*

**Money—Champions**

*Chapter 1: Sustainability ...ALL OF IT!*

**Funding Starting 'Soft' and Going with More Institutional Support**

*Chapter 4: Case Study for How to Go from Grant to Sustainable*

**Evaluation—Making It Work for You and Data Telling Story**

*Chapter 8: Benchmarks for Success*

**Policy Approach—In Your Setting...small p**

*Chapter 7: Job Descriptions*

**Quality and Accreditation Measures**

*Chapter 5: Your Setting Has Measures of Quality-Know Which Apply to You!*

---

**Examining Sustainability—Return on Investment, Cost Analysis and Business Case:**

What are the specific examples or themes that you or your organization wishes to explore?

Your Thoughts Here!

Find It In the Toolkit!

**Some Ground Work Exists for Sustainability—Might Be Good to Start With Existing!**

*Chapter 6: Cost Analysis Review*

**Cost Analysis and Business Case – Two Analyses Underway (Not All Sustainability is Money)**

*Chapter 6: Partnering for Cost Analysis and Stakeholder and Knowing Your Audience*

**Results of a Medicaid Survey—Letting Data and Information Work for You**

*Chapters 1/9: Decision Makers and Policy Makers*

